Product Development Process Requirements

Color Approval Process

Lab-Dipping by Style

Knit or Woven Fabrics and Linings (Solid and Heather)

DXL Group requests that at least six lab dip trials be sent with each submission of main fabrics and linings. For washed programs, please submit before and after wash submits. DXL Group will review and advise comments accordingly.

All lab dips must:

- Measure 3" x 3"
- Have an "Up" arrow to show in what direction it was viewed for evaluation drawn on the face. Especially critical for any napped or textured submit.
- Be in the correct fiber content, construction and weight.
- Be attached to our standard Submit Approval Form (see form 2)
- Reference the correct season.

Label each submission: A, B, C, D, E and F. Second submission, if required, should follow the sequence and be labeled G, H, I, J, K and L and so on if further submissions are required.

When the same fabric from the same mill, is used for different styles, one submission form can be used to cover all the relevant styles. Each style number must be clearly marked on the submission form.

Evaluation and Approval of Lab Dips

Lab dips are visually assessed under DXL Group's primary lighting source, Cool White Florescent (CWF) and our secondary lighting source D65 Daylight. Comments will be provided in a timely manner. For any submits that are not approved, direction will be provided to the vendor/mill as to the best way to improve and resubmit. Resubmissions are to be sent within 10 days of comments.

It is the Vendor's responsibility to submit all lab dips that meet DXL Group's requirements within time and action of our calendar. If delivery date is delayed due to untimely or unacceptable submissions, it is the Vendor's responsibility to pay any additional expense necessary to meet DXL Group's in-DC date.

Hand Looms & Knit Downs:

Yarn Dye Stripes/Plaids by Style

DXL Group will visually assess all handlooms and knitdowns for color and layout approval (with attached yarn skeins as applicable)

- Handlooms must be submitted in the correct fabric construction using actual colors.
- Initial Knit Downs may be submitted in closest available colors in correct construction.
- The Handlooms and Knit Downs must be at least one full pattern repeat or at least 6” x 6”.
- Handlooms and Knit Downs must be mounted face side up and in the correct orientation on the Submit Approval Form (Form 2)
- All Submits must include the season, style# and Pattern/CW# on the submit sheet.
- If the Textile Designer requests a replacement color within a pattern, an additional colorway # will be assigned and a new cad will be sent.

All Over Fabric Prints

DXLG Group will visually access all print submits for ground and pattern colors, layout and registration for approval.

- All strike-off submissions must be submitted in actual colors on the approved ground color.
- All strike-off submissions must include the printing method used, i.e. pigment, reactive, discharge, etc. and must be submitted in the correct fabric construction.
- The strike-offs must be at least one full pattern repeat or at least 6”x6”.
- Handlooms and Knit Downs must be mounted face side up and in the correct orientation on the Submit Approval Form. (Form 2)
- All Submits must include the season, style# and Pattern-Print/CW# on the submit sheet.
- If the Textile Designer requests a replacement color within a print additional colorway # will be assigned and a new cad will be sent.

It is the Vendor’s responsibility to submit all handlooms and knit downs that meet DXL Group's requirements within time and action calendar. If delivery date is delayed, due to untimely or unacceptable submissions, it is the Vendor’s responsibility to pay any additional expense necessary to meet DXL Group’s in-DC date.

Embroidery/Appliqué Approval Form

Embroideries and appliqués must be submitted on the Submit Approval Form 2. All submits must be on approved bulk fabric color and quality. All colors used in the submission, thread, fabric or trim, must be indicated. Submits must include season, style # and embroidery pattern #. DXL Group will visually assess all embroideries/appliqués for quality and color approval.

Bulk Submissions

Knit or Woven Fabrics and Linings (Solid and Heather)

Y/dye or Print Fabrics and Linings

In addition to color, bulk submissions are approved for quality, including hand-feel, weight, and finishing.

All bulk submits must:

- Measure a minimum of 6”x6”
- Be in correct fiber content, construction and weight.
- Match the approved lab dip.
- Include before and after wash for each color if applicable.
- Have an “Up” arrow to show in what direction it was viewed for evaluation drawn on the face. Especially critical for any napped or textured submit.
- Be attached to our standard Submit Approval Form (see form 2).
- Reference the correct season, style(s), and Purchase Order(s).
- Include Pattern #’s on any print or yarn dye submissions.

When the same fabric from the same mill, is used for different styles, one submission form can be used to cover all the relevant styles. Each style number must be clearly marked on the submission form.

Evaluation and Approval of Bulk Fabric

Bulk submits are visually assessed under DXL Group’s primary lighting source, Cool White Florescent (CWF) and our secondary lighting source D65 Daylight. In the event a bulk submission is not approved**,** direction will be provided to the vendor/mill to improve and resubmit right away.

It is the Vendor’s responsibility within the time and action calendar to submit all bulk fabric that meet DXL Group’s digital requirements. If delivery date is delayed due to untimely or unacceptable submissions, it is the Vendor’s responsibility to pay any additional expense necessary to meet DXL Group in-DC date.

Bulk Shade Lots

Denim

Vendor/Factory is required to submit a series of washed standards for approval. 3 to 5 washed lots ranging from the lightest shade to the darkest shade of achievable color are required.

Washed bulk submits must:

- Match the approved wash standard.
- Be in correct fiber content, construction and weight.
- Show specific techniques such as blasting or whiskers.
- Be sewn with a seam and hem.
- Attached with our standard sample card (Form 1)

- Reference the correct season, style(s) and Purchase Order(s).
- Marked as Lot A, Lot B, Lot C etc.

Denim Shade Lot Approval

DXL Group will determine the acceptable range of variation of the shades compared to the approved washed standard. DXL Group will review the shades using a visual assessment in the light box, under Cool White light. A secondary light source of D65 may be used to check for metamerism. Agent/Vendor will be advised as to which shades are approvable. If resubmission is necessary, revised shade lots are to be sent within 10 days.

Fabric Shade Lot Approval

Once bulk fabric has been approved versus lab dip, it is the mill/vendor's responsibility to provide shade lots for approval if there is a range that deviates from the approved bulk lot. Submits must:

- Be in correct fiber content, construction and weight.
- Attached with our standard submit approval form (Form 2)
- Reference the correct season, style(s) and Purchase Order(s).
- Marked as Lot A, Lot B, Lot C etc
- List the amount of yardage within each lot

Trims

- DXL Group requires that all trims be submitted for styling, size and color approval prior to purchase.
- DTM trims are visually assessed under Cool White Florescent (CWF) and our secondary lighting source D65 Daylight.
- Bulk trims are also required to be sent for approval.
- All trims must be submitted on standard Submit Approval Form (From 2) and include the correct season, style(s) and Purchase Order(s).

Trims are, but not limited to:

- **Zippers**- Full zippers must be submitted for zipper teeth and pull quality, size and styling approval. Zipper tape must be submitted for color approval on approved bulk for all colors and must be labeled as A, B, C etc. Once zipper tape, teeth, and pull are approved, a full bulk zipper must be sent for approval for all colors.
- **Belts**- Belt must be submitted first for styling and size approval and must measure at least 6 inches in length. Upon approval, belts must then be submitted with approved bulk fabric for color approval. All Bulk Belt submissions must reference the correct season, style(s) and Purchase Order(s).
    - **Belt Closure**- If belt has special closure, IE D-Ring, or metal end casing, etc, this closure must also be submitted for approval. For all new belts, and/or new colors, a complete full belt must be sent for approval. All belted styles must send TOP samples, with belt.
- **Elastic/Twill Tape** - Must be submitted in at least 3" of length for approval.
- **Snaps/ Shanks/ Rivets-** At least 2 sets must be submitted and include both front and back pcs.
- **Buttons-** At least 2 buttons of each size must be submitted for approval.
- **Velcro-** Must be submitted in at least 3" of length for approval.
- **Draw cords-** Must be submitted with finished edge as detailed in tech pack.
- **Pocketing** Must be submitted in both before and after wash for approval, for washed garment programs.
- **Thread-** Must be submitted, sewn onto approved bulk fabric, which includes at least 3 rows of stitching per color, a stitched seam, and over-locked edge. Thread options must be labeled as A, B, C etc.
- **Misc-** DXL will advise any additional or special trims as needed on a case by case basis.

Labeling

Label Placement:

- For paper, woven labels and trim accessories: type and placement, follow the Labels/Pack page in the tech pack.
- All labels and trims must be approved by DXL Group.
- Supplier must attain written approval for any deviation from the requirements detailed in the Tech Pack from the Technical Designer, Merchant and Global Sourcing Team prior to confirming orders.

DXL Group Booklet Care Label:

- Supplier must use the one common DXL Group booklet which includes examples and DXL Group requirements (refer to tech pack).
- Supplier must attain written approval from QualityAssurance@dxlg.com for any deviation from this requirement prior to confirming orders.

Label Supplier Information:

- Refer to your specific Tech Pack for contact information to order labels. Private label brand garment labeling packages should be sourced from DXL Group nominated supplier.
- Supplier must attain written approval from QualityAssurance@dxlg.com prior to order confirmation for any deviation from nominated supplier. We continue to consider and facilitate practical solutions as needed and requested.

Care and Fiber Content Label Wording and Approval:

- Before ordering care and content labels, the actual wording must be confirmed during testing and then approved by the DXL Group QA team.

Sample Approval Process

- All samples (counter, fit, pp and top) that are submitted for review must be measured by the factory against DXL measurements prior to submission. The measurement page must be attached to the DXL Group sample ID tag (Form 1). Sample ID tag must be filled out completely.

- All samples must be sent in proper sequence and approved before the next sample in the sequence can be produced and submitted.

- Vendors should reference the development calendars for the dates for all milestones listed below.

- Understanding that DXL is now a work from home business, time needs to be added to production to allow tech design comments to flow on a sliding timeline as business requires.

- Tech design will take direction from sourcing partners based on production urgency, production stage, and priority list by sourcing. We have listed guideline timelines below.

- Production Milestone:
    - Counter / Fit Samples
    - PP Samples
    - TOP Samples

- DXL Group reserves the right to require additional samples from the vendor as necessary.

- It is the responsibility of the vendor to ensure that all production accurately reflects all approved samples.

- If production does not match approved PP and TOP samples, the order is subject to cancellation or a reduction in price at the sole discretion of DXL Group.

Global Sourcing and Domestic Vendor- Fit process when style is resourced to a new factory:

- Vendor is responsible for maintaining all records of current production patterns (paper and/or digital) and for passing them to the new factory for sample making.
- Vendor will notify Compliance and appropriate Technical Designer of factory change, as this means complete Fit approval process must be followed
- Vendor is responsible for ensuring the new factory duplicates garment pattern and workmanship as previous production.
- Vendor will produce Fit sample in actual fabric for resourced, repeat style.
- Vendor will send electronic pattern (format in AMMA.dxf or ASTM.dxf) to DXL upon final TOP approval.

Men's Big & Tall Sample Size Requirements for Fit Evaluation:

CATEGORY	COSTING	FIT	PP	TOP
Knits & Sweaters	2XL	2XL	2XL	2XL
Activewear	2XL	2XL	2XL	2XL
Loungewear	2XL	2XL	2XL	2XL
Robes	1XL-2XL	1XL-2XL	1XL-2XL	1XL-2XL
Woven shirts	2XL	2XL	2XL	2XL
Elastic Waist Bottoms	2XL	2XL	2XL	2XL
Sized Shorts	48	48	48	48
Sized Pants	48 x 32	48 x 32	48 x 32	48 x 32
Dress Shirts	18 ½ 34/35	18 ½ 34/35	18 ½ 34/35	18 ½ 34/35
Dress Clothing	2XL or 52R	2XL or 52R	2XL or 52R	2XLor 52R
Outerwear	2XL	2XL	2XL	2XL

- This may be subject to change depending upon the fit model

Private Label - Direct Import Vendor

Step One: Costing

- Technical Designer issues "costing" specifications in the form of a tech pack. This is inclusive of a technical sketch, construction, fully graded size specification, and all brand requirements.

  Outcome

  - Vendors issue garment cost and make a Counter/Fit sample in a "sample size" to be sent to the Sourcing Manager, based on the costing specifications provided by DXL Group.
  - Counter/ Fit sample should be properly labeled with a fully completed DXL Group sample tag (see Form 1), sample cover sheet (see Form 2), printed graded spec with the Counter/Fit sample's measurements completed by the factory.
  - The Sourcing Manager will provide the Counter/Fit sample to the Technical Designer for fit and construction evaluation.
  - Patterns should be submitted electronically or via a hard copy to the tech team. (format in AMMA.dxf or ASTM.dxf)

Step Two: Fit Approval

- Fit session is conducted with appropriate staff. During the fitting, the team will review and make any necessary changes pertaining to overall fit, styling, construction and specs.
- Technical Designer will generate a tech pack that will include comments on revisions and the approval status.
- If Counter/Fit sample is approved, then submit a Pre-Production sample that reflects all revisions for review. If Counter/Fit sample is not approved, then submit a revised fit sample for review.

Step Three: Pre-Production Approval

- Vendor submits a Pre-Production sample in actual bulk fabric, color, labels, tags and trims for review.
- Fit session is conducted with appropriate staff. During the fitting, the team will review and make any necessary changes pertaining to overall fit, styling, construction and specs.
- Technical Designer will generate a tech pack that will include comments on revisions and the approval status.
- If Pre-Production sample is approved, then submit TOP (Top of Production) sample that reflects all revisions for review. If Pre-Production is not approved, then submit a revised Pre-Production sample for review.
  - ❖ **If requested, the Pre-Production samples must be sent in every color.**
  - ❖ **If requested, a jump size run must be sent for review. (See chart.)**

Step Four: TOP of Production Approval

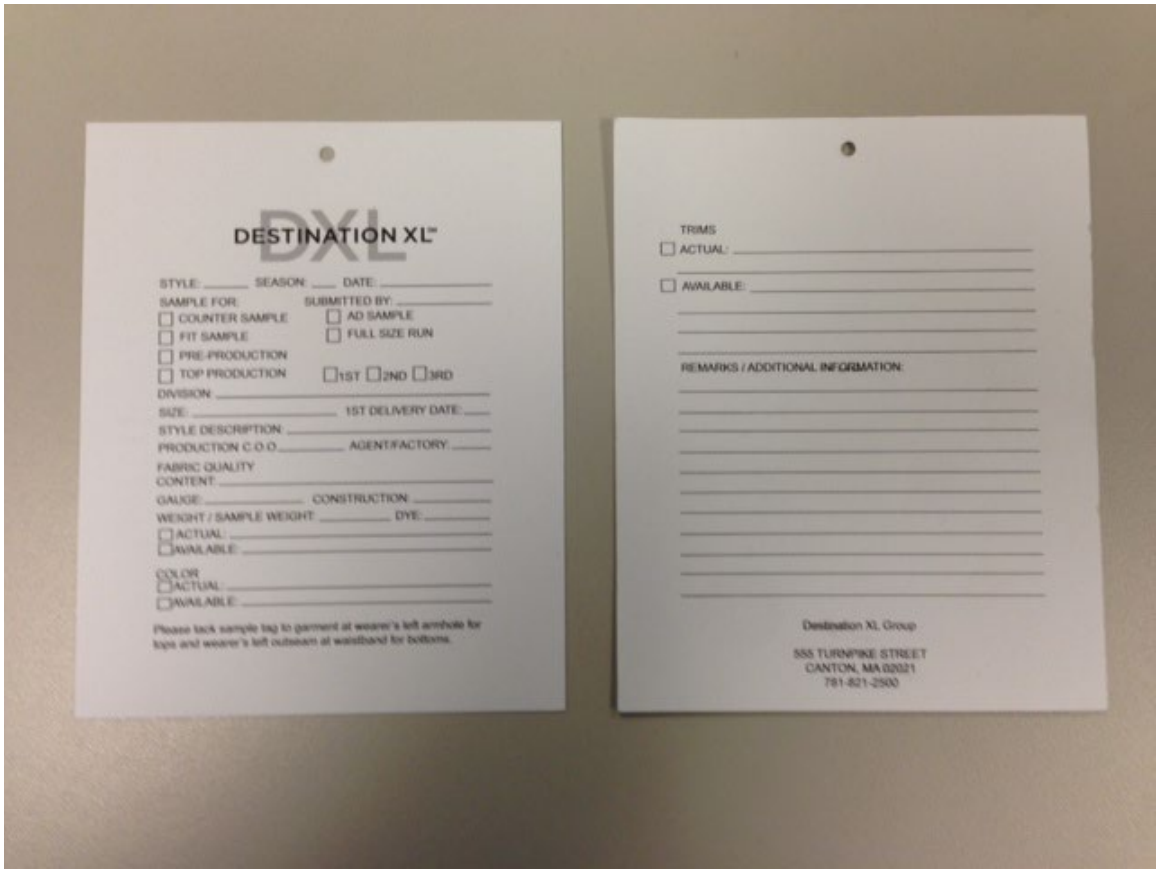
- Vendor submits TOP samples (Top of Production) to Technical Designer and merchant for review. TOP must include production trim, labels and packaging.
- QA will review TOP samples, and generate a tech pack collaboration that will include comments.
- Technical Design will review TOPs when necessary

- Vendor can not proceed to shipping if TOP samples are not approved. Vendor must work with Sourcing Manager and tech teams to correct action. Submit revised TOP samples that reflect all revisions for review.

Core/Replenishment:

- Submit a Pre-Production sample every 6 months for review.
- Submit a TOP sample every 6 months for review.

Form 1 Sample ID tag



MANDATORY REQUIREMENT:

All DXL Group ID Sample Tags must be filled out with complete details.

Form 2 Submit Approval Form

DESTINATION XL℠

Big on being better

DESTINATION XL GROUP
555 TURNPIKE STREET
CANTON MA, 02021

SUBMIT APPROVAL FORM

To: Destination XL Group - Global Sourcing Office	
Attention:	Date:
From:	Buyer:
Agent/Vendor:	Season:
Mill:	Division:
Style Number:	Submission (dip #):
Description:	Final Approval Due Date per WIP:
Country of Origin:	
Fabric Content:	Dye:
Construction:	Fabric finish:
Yarn Size:	Garment Finish(Wash type/# of minutes):
Gauge:	Properties:
Weight:	DyeLot Minimum:
Fabric Width:	Shrinkage:
Fabric Price:	Lab test pass date:

☐	LAB DIP	☐	HANDLOOM	☐	STRIKE OFF
☐	SAMPLE YARDAGE	☐	BULK FABRIC	☐	TRIMS
FOR:	☐ APPROVAL	☐	REFERENCE	☐	OTHER
OF:	☐ COLOUR	☐	QUALITY	☐	HANDFEEL
	☐ WASHING EFFECT	☐	SANDBLAST EFFECT	☐	PATTERN
	☐ OTHER				

Approved by:	Approval Date:

Note: Please place fabric on the card with the face side up.

MANDATORY REQUIREMENT:

All DXL Group Sample Coversheet must be filled out with complete details.

DXL Group Private Brands Protection Policy

This policy is in place to protect DXL Group Private Label Brand trademarks from infringement. Trademark infringement includes any unauthorized use of DXL Group registered trademarks, or use of a mark that resembles one too closely. Trademark infringement is not about originality, but about creating confusion in the marketplace as to the source or a product or service or taking advantage of the goodwill inherent to a particular trademark. Examples of trademark infringement would be the unauthorized importation of any DXL Group Private Label Brand Product or the sale of any DXL Group Private Label Brand Product that either is obtained through illegal means or is counterfeit. Refer to the Legal Department for a list of DXL Group registered trademarks.

The following requirements must be followed if a Private Brand product is cancelled, returned to Vendor or sold to a 3rd party salvager. The Manager of Legal Department must approve any departure from this policy.

DXL Group reserves the right to request additional information, should that need arise.

Sold or Distributed Within the United States

1. All main labels, supplemental labels (other than the care/content label), hangtags and other price ticketing must be removed.
2. Products with main labels imprinted directly onto the product, such as inside a garment at the back neck, appliquéd, embroidered or sewn on, or any DXL Group identification that cannot be removed without destroying the product, cannot be sold or distributed within the United States.
3. The Vendor or 3rd party salvager must provide DXL Group Reverse Logistics with the names and addresses of the parties who purchased the product for resale.
4. The Vendor or 3rd party salvager must show proof of de-labeling / de-ticketing upon request from DXL Group. This could include documentation, images or the return of all labels & tickets.

Sold or Distributed Outside the United States

1. It is preferred that all main labels, supplemental labels (other than the care/content label), hangtags and other price ticketing be removed, but it is not required.
2. The Vendor or 3rd party salvager must provide DXL Group Reverse Logistics with the names and addresses of the parties who purchased the product for resale.

Definitions:

Main Labels will always include the Private Brand name/Trademark**.**

Supplemental Labels may include the Private Brand name/trademark and may also include product feature identification.